

Job Title: Senior Analyst, Corporate Finance and Advisory
Department: Corporate Finance and Advisory Department
Job Objective: To provide financial advisory services and solutions for prospective investment opportunities and to generate funds for the company.
Reporting relationship: Reports to Head, Corporate Finance and Advisory Department

Roles and Responsibilities

- To provide financial advisory services and financial intermediation.
- Project Finance Management
- Sourcing of Funds for Long – Term Projects
- Business Generation
- Supervision of Analysts
- Supervise the Production of transaction documents relevant to the execution of assigned Projects.
- Provide Support to Head Corporate Finance and Advisory
- Developing financial skills of personnel in financial advisory services to include – business ideas validation i.e. financial modeling, business plan development, valuation advisory e.t.c

Key Performance Indicators

- Number of viable opportunity areas identified
- Number of new Projects introduced to Kedari Capital
- Ability to meet deadlines
- Standard of Documentation Produced
- Percentage of new Projects /product or businesses developed on target
- Percentage of revenue achieved from Projects
- Funds generation for Kedari
- Ability to Project Manage Transactions
- Financial Modelling Skills

Competence Requirements (Generic & Core Skills)

- Analytical thinking and Results orientation
- Pro-activity and Interpersonal Skills
- Ability to work with team
- Good team leader/player
- Relationship Management
- Knowledge of the Capital Market
- Must be willing to acquire professional qualifications in Capital Markets

Specification/ Qualification and Experience

- Minimum of a first degree, M.Sc. or Professional Qualifications an advantage. Minimum of 3 - 5 years experience in a stock-broking firm or Investment Banking Firm/Division of a Bank.